**Control Questions:**

1. What is your role in the experiment?
   1. Worker
   2. Employer
2. Suppose an employer selected a bonus rate of “0 cents for every 100 points”, worker scored 1500 points and *employer did not reward the worker* then;

What will be employer earnings? \_\_\_\_\_\_\_\_\_

What will be worker earnings? \_\_\_\_\_\_\_\_\_\_\_\_\_

1. Suppose an employer selected a bonus rate of “6 cents for every 100 points”, worker scored 2000 points and *employer rewarded the worker* then;

What will be employer earnings? \_\_\_\_\_\_\_\_\_

What will be worker earnings? \_\_\_\_\_\_\_\_\_\_\_\_\_